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Australian Professional Snowsport Instructors Inc.

Minutes of the Annual General Meeting of Australian Professional Snowsport Instructors Inc. (APSI) held on June 7, 2017 at Mt. Hotham, Victoria to commence at 5:00 p.m.

Chair

President Anthony Hill.

Attendance

See attached attendance list.

Secretary

Minutes recorded by Michaela Patton.

Meeting Opened

The Chair stated that a quorum was present and declared the meeting open at 5:08 p.m. on 7 June 2017.

Apologies

No apologies were recorded.

Minutes of the Previous Meeting

Dive Burton moved that the minutes of the AGM 2016 have been read and accepted as a true and accurate record of that meeting. The motion was seconded by Josh Laney. Motion carried.

Business Arising

Electronic voting was mentioned as business arising from the previous year's minutes. The Chair stated that the Board is open to e-voting. Research on this will form part of the President's governance review and may require changes to constitution. Voting in-person (most likely at next year's AGM) will be required to commence any e-voting.

President's Report

The President provided members with updates on the following topics:

Investment Strategies

It was noted that there is surplus capital in savings account and the Board are looking to invest in the association's short- and long-term needs e.g. Short term; new equipment, technical devices, etc. Long term; secure funds, property investment in lieu of rent, etc.

The Board plan to review various options for long term investment either this October or at year end. After this, members will be notified and invited to provide feedback on any investment strategy.

Zac Zaharias questioned how the association will balance investing in membership (benefits, programs, etc) and saving for for the future and suggests that any options for investment of funds be presented to the membership with classifications (members, long-term, short-term, financial, etc).

The President responded that reduced price single event days are an immediate example of a member benefit that have already been implemented. It was also mentioned that the Board are mindful of the association's history and will make conscious decisions to ensure financial security. However, any investment will require an inclusive, two-way investigation before going ahead and more information will be provided to members at the end of the year.

Japan

Operations in Japan provide revenue over Summer and if demand is there the courses will continue to run. Training participation in Japan was up 56% from 2015.

Skiing Australia

APSI continue to work with the SSA to provide coaching courses. A SSA rep will attend trainers' coordination to maintain the relationship between SSA and APSI.

Universities

The President met with Melbourne University in March 2017. It was suggested that the Universities would run the Level 1 Courses. APSI did not agree with as want to retain control over IP. However, APSI has been given the okay to attend O-Week at the University in 2018 to advertise to potential level one candidates.

New Website

The General Manager provided an update on the new website that went live on the weekend. The website has been a major initiative and large investment to give back to members. The aim is to combine all components of the old website to give members information more quickly and efficiently and to improve the back-end of the website. The General Manager acknowledged potential teething problems but was positive for future growth and connectivity between the app and the website, as both built by the same company. It was noted that there is potential to use this system for future needs of the APSI e.g. electronic voting.

ISIA

The fragmentation of ISIA over the previous few years was touched on. APSI sent a representative (Michal Bierczynski) to the recent ISIA meeting. Michal gave an overview of that meeting to the membership. Michal's attendance at that meeting was important as it gave APSI an opportunity to vote in election. APSI and NZ nominated for Vice President and Asia Pacific representative positions. However, were unsuccessful to Japanese candidate. President of ISIA is now English speaking which is beneficial to APSI.

Election of Board of Management

The chair requested that the current office holders, Richard Hocking (Telemark Technical Director), Adam Hosie (Snowsport Director's Representative) and Michal Bierczynski (Resort's Representative) stand down and thanked them for their service.

Telemark Technical Director

Richard Hocking was nominated by ??? and seconded by ???.

Richard Hocking was elected by unanimous vote.

Snowsport Director's Representative

Adam Hosie was nominated by ??? and seconded by ???.

Adam Hosie was elected by unanimous vote.

Resort's Representative

A volunteer was called for from each resort to act as the APSI representative in their resort.

The following members volunteered:

Hotham – Andrew Watts

Thredbo – Andy Lane

Perisher – Michal Bierczynski

Falls Creek – Michaela Patton

Buller – Dive Burton

Michal Bierczynski was nominated by the resort's representatives to act as their representative on the board. Michal Bierczynski was elected by a unanimous vote.

Life Memberships

The following members were presented life memberships to the association:

Ashely Muller, for snowboard leadership over many years.

Sodergren Scholarship

The following members were awarded the Sodergren Scholarships for 2017.

Alpine – Leon Tarbotton

Snowboard – Eleanor Harker

Other – Taylor McDonald (Telemark)

Presentation of Financial Report

The treasurer presented the financial report.

See attached presentation.

2016: \$72,000 net profit and 25% transferred into Interski account.

Continue with \$250k in term deposit and no change to membership fees (pending board decision). Reduce price of single-day courses, invest in extra training tools and equipment and freeze all course prices from 2016 to 2017. In 2016 trainer wages were raised with no adverse effect on profit. However, the Board will continue to monitor to balance attractive wages and keeping profit for members.

2017 Forecast: Net profit of \$107,000.

Dunstone Debt: At 2016 AGM it was voted to continue efforts to locate Angela Dunstone and recoup any funds owed. Efforts have continued and the President stated that while it appears Ms. Dunstone currently has no current credit cards, bank accounts or medicare card, APSI can pursue the debt plus interest over the next 10 years. The President has been and will continue to run the report every 6 months to ensure that Ms. Dunstone has no public record.

Therefore, the Treasurer wished to make a motion to write the debt off – not to discontinue efforts to locate Ms. Dunstone and recoup the money – but to take the debt off the association's books to aid with accurate asset and equity tracking.

Motion: To take Dunstone debt off books but continue to pursue Dunstone for restitution. Proposed by Zac Zaharias and seconded by Tareesa Straatmans. None against. Motion passed.

Other Business

Interski Supporters

The Chair introduced Mr. Lloyd Meehan and outlined his experience travelling as supporter to Interski in Argentina.

Mr. Meehan described the benefits and opportunities available to members that travel to Interski as a supporter. Including; liaising with other teams, watching and support APSI; watching other teams ski and in lectures and that anyone with interest in changes in technique, technology etc. should consider coming to Interski 2019 in Pomporovo Bulgaria. Mr. Meehan explained that he will be acting as the supporter's coordinator and as such is looking to coordinate the group and its social activities, travel arrangements etc. for Interski in Bulgaria.

Member Questions

The chair opened the floor to members.

Kerry Lee Dodd asked if one demo team member still receives land content free of charge for every 10 supporters that attend Interski. The Chair confirmed that is the case and therefore it is in our benefit for the association to have as many supporters attend as possible. Members should contact the office to register interest in attending as a supporter.

Close of Meeting

There being no further business, the chair declared the meeting closed at 6:06 p.m.

President
Anthony Hill
09/06/2016

Treasurer
Deborah Meehan
09/06/2016