



Minutes of the APSI Annual General Meeting

10 June, 2015 at p.m.

Mt Hotham

Meeting minutes taken by Michaela Patton (Falls Creek)

Mark Dixon calls meeting open at 5:15 p.m.

Report from the President:

MD: Welcomes all to Mt Hotham. No apologies for missing members.

Approval of previous meeting notes from AGM:

Tareesa Straatmans accepts minutes. Matt Smith (Thredbo) seconds.

Improving member services e.g. Snowpro newsletter; Website processes, product purchasing, etc.; Phone app development, production & release.

Angela Dunstone situation update: Taking legal action. Ant Hill to give overview of situation. AH says he will represent APSI with no fee except for filing fee. AH to file based on Ms. Dunstone's financial capacity. APSI Board agreed to pursue the situation in meeting 3 weeks ago, despite fees of \$300-600 (estimate) based on potential receipt of \$27,000 from Ms. Dunstone.

New helmet policy: Insurance Company gave APSI a 25% discount for compulsory helmet policy. Represents significant savings for the APSI.

Interski year: Introduction of app at Interski.

Printing of new manuals.

Working on a discount structure for long-standing APSI members to receive discounts on merchandise in order to recognize their loyalty to the organisation.

Introduced new liability disclaimer in conjunction with lawyers that helps cover APSI from unnecessary litigation to safeguard the organisation from petty litigation and unwarranted claims.

Vote on accepting report:

Acacia Rose to motion. Tina Burford to second the motion.

Unanimous vote in favour of the report.

Overview of financial situation for the year ended 2014 by MD on behalf of Treasurer Deborah Meehan (unable to attend as is in PNG):

[See attached Report – Financial Report to Members]

MD: [In relation to the Treasurer's report]:

Safeguarding financial structure as previously discussed to provide a safety net for APSI in case of the fluctuation between good and poor years.

Actual net profit of \$42k approx. (instead of \$67k) rationalised as the first year for Ms. Meehan in the role of Treasurer, and also the result of a few auditing differences, including 2 & 3 year memberships that were included in the 2014 predictions. Also donation of 25% of net profit to the Interski team (previously agreed upon) has reduced the apparent net profit, but will reduce last-minute Interski fundraising and allow the team to concentrate on content.

MD explains revenue stream on the Net Worth during 2014 month-to-month report as a change in the APSI moving towards a year-round business.

MD explains course cost breakdown and subsequent profit received by the APSI. This is in response to queries by members about course prices being too high. Maximising profit for lower end courses with higher participation rates and minimise profit (and cost to instructor) for the career instructing courses (Levels 3 and 4) to encourage instructors to move through the system.

MD recognises that Ms. Meehan does her best with what she has, and will continue to improve as she grows into her role.

Acceptance of adoption of accounts by Roberto Ireland. Seconded by Michal Bierzynski. Unanimous vote to adopt accounts.

Auditor status:

MD: Refers to the change of auditor previously agreed upon to improve APSI structure with the presence of a new 3rd party.

Three or four organisations tendered to be the APSI auditor, and the board voted for Hardwicks from Canberra for the previous audit, as well as the half-yearly audit. Change of auditor has been a positive thing, as it has picked up minor issues with net profit and assets, and has allowed the APSI to be more transparent with its costs, profit and equity. E.g. Two or three year memberships, as well as the Dunstone situation (money owed \$17,000 was being counted as profit).

Change to mid-year auditor: Andrew Rae motions to continue using this auditor. Voted unanimously.

Election of Board Members:

Alpine Technical Director (four year term):

One nomination: Richard Jameson. Voted unanimously. Motion carried.

Nordic Technical Director (four year term):

One nomination: Warren Feakes. Voted unanimously. Motion carried.

Adaptive Technical Director (four year term):

One nomination: Tom Hodges. Voted unanimously. Motion carried.

Snowsports Director's Representative:

One nomination: Nigel Mills. Voted unanimously. Motion carried.

Resort Representatives' Representative (one year term):

One nomination: Michal Bierczynski (Perisher) to represent all Resort Representatives on the Board.

Resort Representatives:

Michal Bierczynski (Perisher)

Tom Langtry (Falls Creek)

Andrew Peppard (Mt Hotham)

Dive Burton (Mt Buller)

Max Cook (Thredbo)

Mike Holland (Mt Baw Baw)

Roberto Ireland (Charlotte Pass)

Greg Mault (Mt Selwyn)

Election of life members:

Two nominees:

Marty Firlie nominated by Andrew Rae. Voted unanimously.

Brett (Rover) Plumridge by Andrew Rae. Voted unanimously.

Special business:

Mark Dixon invites any questions or concerns by members.

Michal Bierczynski proposes that his Gondola Snowsports School in Japan will reimburse 50% of course fees paid by new members upon their return to the Snowsports School.

Grant (Grunter) Elliot proposes to reward life members with a plaque or certificate recognising years of service to the APSI and the industry.

Mark Dixon calls the meeting to a close at 6 p.m. and thanks members.

Ends.