



Australian Professional Snowsport Instructors Inc.

Annual General Meeting Minutes
Held at Thredbo, NSW
11 June 2014

Opening

The annual general meeting of the Australian Professional Snowsport Instructors Inc. was called to order at 5:20 pm on 11 June, 2014 in Thredbo by President Mark Dixon.

Present

Mark Dixon, Andrew Rae, Richard Jameson, Jason Clausen, Warren Feakes, Nigel Mills, Tom Mitten, Richard Hocking, Martin Firle, Chris Allen, Oscar Alston, Michal Bierczynski, Dive Burton, Chad Collier, Max Cook, Rene Crazzolaro, Tim Creak, Phil Crumpler, Kylie Dwyer, Grant Elliot, Justin Farnell, Adam Federico, Danny Foster, Tom Gellie, Leif Grant, Peter Gray, Trevor Greenwood, Richard Haslau, Ant Hill, Mike Holland, Roberto Ireland, James La Salle, Tom Langty, Nikki Lee, Georgie Leel, Neville Leel, Paul Lorenz, Mark McDonald, Steve McGill, Reilly McGlashan, Kristy McGrail, Lauren McKechnie, Ruth McKinlay, Natasha Murray, Alex Natalenko, Richard Nott, Jarrah O'Brien, Michaela Patton, Andy Peppard, Tim Robertson, Matt Ronald, Acacia Rose, Todd Schuiling, Fiona Scott, Matt Smith, Peter Steiner, Tareesa Straatmans, Tim Stuart, Bryan Taylor, Adam Hosie, Tina Burford, Mark Potter, Zac Zaharias, Ross Taylor, David Rushton, Deborah Meehan, Alexia Colville.

Apologies

Rebecca Rae, Noel Mungovan, Peter Holmes, James Lloyd, Dan Monaghan, Hayden Lawn, Bruce Easton

Welcome by President Mark Dixon

Business arising from Previous Minutes - Nil

Approval of previous AGM Minutes

Proposed: Mark Dixon

Accepted: Tina Burford

Presidents Report by Mark Dixon

Financially in good stead after a tough year, first time we had to cancel and reschedule courses. If you look at the financials, we had extra expenses last year, with uniforms and bibs, website which is improving our branding and presentation. This year we have updated the website, including the pro deal section. You will find now that if you are not a financial member you will not be able to purchase anything through the website (e.g. courses) which is going to help when we get to running

courses, the resort rep isn't going to have to waste time getting people to pay membership. Dunstone – went through the courts. She was paying money, she decided to stop paying last November. We are pursuing her and getting legal advice about how to follow up. We got a new auditor because the auditor had some trouble with ASIC. We decided to distance ourselves from the auditor and went through the tender process to employ a new auditor. We spent a lot of time working on the new manuals, a lot of good feedback and the new branding is starting to pay dividends.

Proposed: Mark Dixon

Second: Zac Zaharias

Treasurers Report by Warren Feakes

We didn't have a good year last year snow wise, our income from courses and exam was down. However, our heads were held above water by clothing sales and manual sales both increasing. Total revenue was up overall. We have ended up with a net profit of \$18,000 compared to the 2012 net profit of \$36,000. This was caused by extra expenditure – increase in audit fees, accommodation increase, and website hosting increase. All of the extra expenditure is working towards bettering the association, stronger auditing process, safer travel for trainers. Our balance sheet today is that we \$220,000 in the bank. We have had good income for the first quarter of the year, compared to the same time last year. We have still \$34,000 to pay towards manuals, we will have a \$10,000 GST bill coming up in July. But even taking those expenses into account we're in a strong position.

Adam Hosie: Discrepancy in membership fees in audit?

Andrew Rae: We are now able to record membership payments more accurately in books.

Adoption of accounts

Proposed: Adam Hosie

Accepted: Acacia Rose

Appointment of auditor

Hardwicks of Canberra

Proposed: Adam Hosie

Accepted: Acacia Rose

2013 board members stepped down

Jason Clausen – Snowboard Technical Director.

Warren Feakes – Treasurer.

Martin Firle – Resort's Representative.

Nigel Mills – Snowsports School Representative.

Election of board of management

1. *Nomination for Snowboard Technical Director (four year term)*

Adam Federico nominated by Matthew Ronald, seconded by Hayden Lawn.

Elected unanimously.

2. *Nomination for Treasurer (four year term)*

Deborah Meehan nominated by Alexia Colville, seconded by Richard Jameson.

Elected unanimously.

3. *Nomination for Snowsport School Director's Representative*

Nigel Mills nominated by Mark Dixon, seconded by Andrew Rae.

Elected unanimously.

4. *Nomination for Resort's Representative (1 year term)*

Dive Burton nominated by Neville Leel, seconded by Tom Langtry.

Elected unanimously.

Election of Life Members

1. **Grant Elliot** nominated by Andrew Rae, seconded by Nigel Mills – Carried.

2. **Richard Jameson** nominated by Andrew Rae, seconded by Michal Bierczynski – Carried.

General Business

Interski contribution from the APSI

Warren Feakes: We need to fund APSI presence at Interski. To a level we can afford. Demo team raises a lot - \$20,000 over 4 years and we get sponsorship where we can. Fees to Argentina are at least \$2000 airfare, \$1800 conference fee, \$1000 accommodation per team member. Last year I was asked to come up with a percentage that we can transfer to the Interski account every year.

Jason Clausen: Is this for this year? Or the next team?

Warren Feakes: It would be for the next two years, 25% up to \$30,000. Then start again the year after.

Ross Taylor: Can we still access the funds if the APSI gets into financial trouble?

Board: Yes

Grant Elliot: Will we be able to change the amount in time?

Warren Feakes: Yes – you would have to make a motion to the AGM.

Andrew Rae: The capped amount, is so the amount doesn't get out of control. If the APSI is making a lot of money there might be an opportunity for the APSI to contribute more. The aim is to have a good mix of fundraising, sponsorship and APSI sponsorship.

Adam Hosie: I can think of a few examples where member funds have been invested in demo team members where they choose not to return and how will we make sure they return?

Andrew Rae: We can make sure that they only get their airfare paid on returning to Australia.

Motion by Warren Feakes: That the APSI give 25% of net profit (to a maximum of \$30,000) to the Interski team. Second: Tina Burford. Motion carried.

Adjournment

Meeting was adjourned at 6:16 pm by Mark Dixon.