

Email: apsi@apsi.net.au

Post: PO Box 131

Jindabyne, NSW 2627

Phone: +61 2 64561255

Board of Director Meeting Minutes

14 December 2018 Online meeting via Skype

Present

Anthony Hill, Andrew Rae, Deborah Meehan, Richard Jameson, Adam Federico, Adam Hosie.

Apologies

Zac Zaharias, Tom Hodges, Dive Burton, Richard Hocking.

Secretary

Alexia Colville

Meeting Open

The Chair, A. Hill, declared the meeting open at 1:09 P.M.

Approval of Minutes

D. Meehan proposed that the minutes of the Board meeting held on October 26th and 27th 2018 be adopted, including the changes listed below. Seconded: A. Hosie. Motion carried.

- Motion with no seconder A. Federico second.
- Complaints and grievance policy clarify changes to be made.

Agenda Items

Japan Operations

The General Manger provided the board an update on Japan operations, below is a summary of the main points raised:

- Courses have started in Niseko with EA and Snowminds groups through Go Snow.
- Hakuba is problematic, first group cancelled so APSI trainer is already there with no work.
- No communication from Hakuba regarding cancellation and the resort has been advised that APSI will invoice in line with cancellation policy.
- Visas for Japan, feedback from immigration lawyer is that APSI trainers will need visas for Japan.
- Discussion with Myoko organising visas for main trainers working exams in Japan. Another option may be to organise business visas.

Action Item: A. Rae will continue to follow up regarding visas for Japan.

Meal Allowance

- Agreed on \$65 per day at previous board meeting with no receipts required.
- A. Rae provided a review of the reasoning for providing allowance for lunch to trainers working in their home resort.

Motion: D. Meehan proposed to split the meal allowance as \$27 for lunch / \$38 for dinner with no receipts required. Seconded: A. Federico. Motion carried.

Motion: D. Meehan proposed that the change be implemented immediately for 2018/19 Japan season. Seconded: A. Rae. Motion carried.

Office Administrator Hiring

- 45 applications received. 7 interviews conducted. Dave Callaghan assisted as independent interview panel member.
- Final two candidates have been selected and reference checks have been completed and final decision will be made this week/ early next week.

Constitution

Action Item: A. Hill to forward draft constitution to the sub-committee by January 1st and then on to the full board review from 14th January 2019.

General Manager's Contract

The board held a discussion re: privacy / intellectual property clause and agreed not to make any further amendments to the draft proposed contract.

Action item: A. Hill to forward final version of General Manager's Contract to A. Rae.

2019 Forecast

- Working on realistic forecast including +/- 10%
- Still some work to be done, assumptions include interski and discipline expenditure.
- Forecast is showing \$25K loss for 2019.
- Using new formula agreed at October meeting, ~\$3K net profit.
- Scenarios regarding increases in trainer wages still to be completed.

Action Item: D. Meehan to forward finalised forecast/ budget and scenarios.

Delegation of Action Items

Action Item: All board members to identify action items from previous meeting that they would like to take responsibility for.

Coaching

A. Hill & A. Rae had a positive meeting with SSA regarding coaching pathway.

Meeting Close

Next Meeting

The next meeting of the Australian Professional Snowsport Instructors will be held on 11 January 2018 via Skype at 1 P.M.

Adjournment

There being no further business, the meeting was adjourned by the Chair at 2:11 P.M.

Table of Motions

Motion	Proposed	Result
To split the meal allowance as \$27 for lunch / \$38 for dinner with no receipts required.	D. Meehan A. Federico	Carried
That the change to meal allowances be implemented immediately for 2018/19 Japan season.	D. Meehan A. Rae	Carried

Table of Action Items

Action Item	Responsible
Continue to follow up regarding visas for Japan.	A. Rae
Forward draft constitution to the sub-committee by January 1 st and then on to the full board review from 14 th January 2019.	A. Hill
Forward finalised forecast/ budget and scenarios.	D. Meehan
Identify action items from previous meeting that they would like to take responsibility for.	All