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Australian Professional Snowsport Instructors Inc.

Minutes of the Annual General Meeting of the Australian Professional Snowsport Instructors Inc. (APSI) held on Wednesday June 9, 2021 via Video Conference on Microsoft Teams Live Events

Chair

President P. Lorenz

Attendance

See attached attendance list

Secretary

Minutes recorded by S. Brown

1. Meeting Opened

The Chair stated that a quorum was present and declared the meeting open at 5.37p.m. on 9 June 2021.

2. Apologies

No apologies recorded

3. Minutes of the Previous Meeting

A. Watts moved that the minutes of the AGM 2020 have been read and accepted as a true and accurate record of that meeting.

The motion was seconded by M. Bierczynski

Motion carried

3.a Matters Arising from the Minutes

There was no business arising from the previous meeting.

4. Presentation of Annual Report

The President presented the Annual Report.

See attached presentation.

5. Presentation of Financial Report

The Treasurer presented the financial report.

See attached presentation and financial statements.

2020 Financial Results:

- The APSI made a ‘better-than-expected’ profit of \$41.369 in 2020 and while this is good news, the Board is mindful that this profit was largely attributed to government support to business by way of grants and the JobKeeper subsidy.
- Revenue was a little more than \$480,000 and expenses totalled almost \$440,000. Without government support of \$177,821, an operational grant of \$18,000 and rent relief, the APSI would have experienced a loss of around \$154,452 because of COVID-19 restrictions.

2021 Forecast:

- The APSI fared remarkably well over 2020 thanks to Government support, and the Board of Management, GM, Technical Directors and Technical Committees worked hard to offer members alternative products and learning opportunities to APSI’s standard courses and exams. During 2021, the APSI is planning to invest in improving these initiatives as well as developing quality innovative new products that continue to build the APSI’s international reputation as a world-class snowsport training and accreditation institution.

5.a Adoption of accounts

P. Lorenz proposed that the financial statements 2020 be adopted.

The motion was seconded by R. McLeod

Motion carried.

6. Sodergren Scholarship

The following members were awarded the Sodergren Scholarships for 2021:

- Amy Ireland was awarded the Alpine scholarship.
- Ruth Kennedy was awarded the Snowboard scholarship.

Congratulations to both Amy & Ruth.

7. Life Membership

The following member was awarded Life Membership for 2021 for the service and dedication to the Association.

Congratulations to Kylie Dwyer.

8. Your Questions and other Business

Question from R.McLeod – Who was the member that took a complaint to VCAT?

Response – This was a confidential matter and will not be discussed further.

Question from B. Chapman– I understood Snow Australia was running some on snow coaching courses this season. How does that work with MoU of APSI as the exclusive provider of training?

Response – P.Lorenz responded

Question from A.Hill – Can the Board consider a similar approach with Membership cards with that of the Snowpro (prior to printing?)

Response – We will take this feedback onboard

Question from D. Callaghan – What is the total budget needed for Interski

Response – The APSI work on an amount of approximately \$10,000 per team member to send them to Interski.

Question from Anonymous – Does anyone know what it has been decided not to have all resorts entry pass in VIC? All mountains have a season pass which for those following the races and instructing at all resorts means over \$2000 instead of about \$700.

Response – Resort Entry is based on National Parks/Government.

9. Election of the Board of Management

The chair thanked the current Ordinary Board Members – Sarah Lyster, Jenna Shaw and Scott Sanderson for their support and efforts over the past year.

New Ordinary Board Members

The following Members have been elected as the Ordinary Board Members on the APSI Board of Management for a Term of 2 Years.

- Sarah Lyster
- Jenna Shaw
- Gemma McMillan

Technical Director Representative (Ex Officio)– One year Term

The Chair thanked Zac Zaharias for his time and effort as the Technical Director Representative on the Board for the past year.

Kylie Dwyer was nominated by the APSI Technical Director Committee to be their representative on the APSI Board of Management for 1 Year.

10. Close of Meeting

There being no further business, the chair declared the meeting closed at 6.35pm

Attendance List:

Member ID	First Name	Last Name
05-061	Michal	Bierczynski
04-058	Scott	Birrell
19-546	Suzanna	Brown
88-607	Tina	Burford
96-114	Dive	Burton
13-2072	Dave	Callaghan
10-028	Benjamin	Chapman
11-261	Emma	Christansen
14-831	James	Crompton
97-108	Andrew	Dean
02-079	Kylie	Dwyer
99-076	Ros	Easton
99-059	Warren	Feakes
88-131	Barry	Field
07-101	Danny	Foster
04-038	Tim	Gale
05-268	Lea	Gill
03-092	Anthony	Hill
12-167	Joshua	Himbury
03-265	Richard	Hocking
06-115	Thomas	Hodges
94-135	Adam	Hosie
94-136	Tiffany	Ingle
98-074	Troy	Ingle
98-054	Ben	Jackson
01-030	Richard	Jameson
10-386	Robin	Johnston
14-14214	AJ	Jones
97-003	Phil	Kelly

Member ID	First Name	Last Name
03-252	Tom	Langtry
00-091	Georgina	Leel
17-223	Zoe	Lennard
03-177	Paul	Lorenz
17-551	Will	Martin
19-069	Paula	McCall
13-6305	Deborah	Meehan
17-594	Lloyd	Meehan
06-289	Chloe	Merry
85-196	Nigel	Mills
95-009	Natasha	Murray
14-3003	Ollie	Nam
09-024	Jarrah	O'Brien
15-220	Jeremy	O'Sullivan
05-008	Andrew	Peppard
10-402	Angela	Pope
92-023	Andrew	Rae
91-183	Rebecca	Rae
09-148	Nick	Rankin
12-149	Shauna	Rigby
15-159	Scott	Sanderson
14-482	Jane	Scheer
07-191	Richard	Snowdon
11-319	Jon	Steel
95-001	Tim	Stuart
08-108	Ashley	Thomas
02-081	Andrew	Watts
12-014	Brian	White
99-078	Zac	Zaharias